



New Membership Opportunities for 2016

In our continuing efforts to provide value to our members we have created some new membership tiers that are available from 1st Jan 2016.

1. Corporate Plus

Corporate membership with the added benefit of up to 100 members. Allowing member companies to provide more staff with the benefits of the BBGV membership card.

- i. Pricing: 22,000,000 vnd
- ii. Benefits same as Corporate membership including;
 1. Discount event attendance fees and co-host event attendance
 2. Use of the BBGV discount scheme with more than 150 discount partners
 3. Reciprocal benefits for the British Chambers in South East Asia (BiSEA)

*** Additional Members receive the same benefits of membership but are unable to vote on constitutional matters at Chamber General Meetings. Corporate Plus membership category designed for companies wishing to gain maximum benefit for an unlimited number of employees in their organisation - ideal for multi-national companies with multiple departments.*

2. Corporate Bundles

Corporate membership with vouchers for event attendance. The bundles provide an option of lessening the administration with pre-paid vouchers that can be used by any staff member of that organisation.

a. Bundle A

Corporate membership + 2 luncheons and 2 seminars

Pricing: 15,000,000 vnd (Corporate membership + 10% discount on events)

Benefit for member: discount and lessen the administration for claiming expenses



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b. Bundle B

Corporate membership + 4 luncheons

Pricing: 16,320,000 vnd (Corporate membership + 10% discount on events)

Benefit for member: discount and lessen the administration for claiming expenses

c. Bundle C

Corporate Plus membership + 4 luncheons

Pricing: 25,420,000 vnd (Corporate Plus membership + 10% discount on events)

Benefit for member: discount and lessen the administration for claiming expenses

3. Prepayment Discount

To mark our 20th Anniversary, the BBGV would like to offer both Corporate and SME/individual membership the opportunity of prepaid discounts. At the time of renewing you will be able to have the option of renewing for one year or for multiple years. Again, this will help to reduce administration for our members as well as offering some additional value. There will be a one-time payment for either annual renewal or multiple year renewals.

- a. 2 year membership = no discount, but the benefit is reduction of administration
- b. 3 year membership = 5% discount
- c. 5 year membership = 10% discount